Kāinga Ora – Homes and Communities

**Nelson City Centre**

**Registration of Interest Response Form – PART 2**

Questions for Development Respondents

3. Approach and track record

* 1. Please detail your experience in building similar construction development projects. Identify and include information on three recent projects that you have participated in, either currently underway or completed in the past 5 years, which demonstrate outcomes relevant to the opportunity presented by the Nelson City Centre Project. Examples may include:
     + - Concept plans
       - Renders or elevation/architectural plans
       - Yield
       - Mix of typologies
       - Bedroom mix
       - Price points and
       - High-level programme
       - Outline baseline start and finish dates and actual dates, highlighting reasons for any variance).
  2. Where your example included multiple parties, please provide examples of your approach and examples of collaboration.
  3. Please indicate whether you have successfully delivered a comparable previous project for Kāinga Ora or another government entity, with consideration for the public sector frameworks and requirements. Please confirm if you are familiar with the Government Rules of Procurement. Assistance can be provided for those not familiar with the requirements.
  4. Please detail your approach to social procurement and provide evidence of your track-record in this area, if relevant. This may include targets (financial or non-financial) for minority groups, sustainable approaches to construction, apprenticeship programmes or other training and support opportunities supported by your business.
  5. How involved would you expect to be in the design, planning, and decision-making stages of the project?
  6. Please detail the extent of your existing operations in the Nelson area. If you are not currently active in the region, please confirm if you are familiar with the local building codes and regulations that apply to the Nelson area?
  7. Please confirm if you have the expertise or interest in managing any required marketing and sales activities for the project and detail this function within your business?
  8. Please detail any specific ways in which your organisation stands out in your sector that would be particularly valuable for this project?

1. Stakeholder Management:
   1. Provide evidence of previous projects, which demonstrate good collaboration and stakeholder engagement practices and experience working in close proximity to an existing community and within a complex project team.
   2. Please detail your experience in partnering with iwi Māori/ropu for the delivery of vision led projects if possible.
2. Affordability (if relevant)
   1. Explain any previous experience you have in the delivery of affordable homes (e.g. KiwiBuild, build to rent, shared equity, rent to buy, etc.)
   2. Explain if universal design principles or innovative construction techniques will be used.

Note: If you wish to explore Build to Rent / Shared Equity Scheme options, please talk to us prior to finalising your development proposal.

6. Closing comments (if applicable)